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There's a model to suit everyone in the 309's comprehensive range. First in line is the GE, with a choice of two alloy-headed engines - 1.1 or 1.3.

It's available from as little as £4,995, yet already it boasts an impressive range of equipment, including halogen headlamps and laminated windscreen. And on the GE 1.3 (and every model upwards) there's a 5-speed gearbox as standard.

Next come the 309 GL models, complete

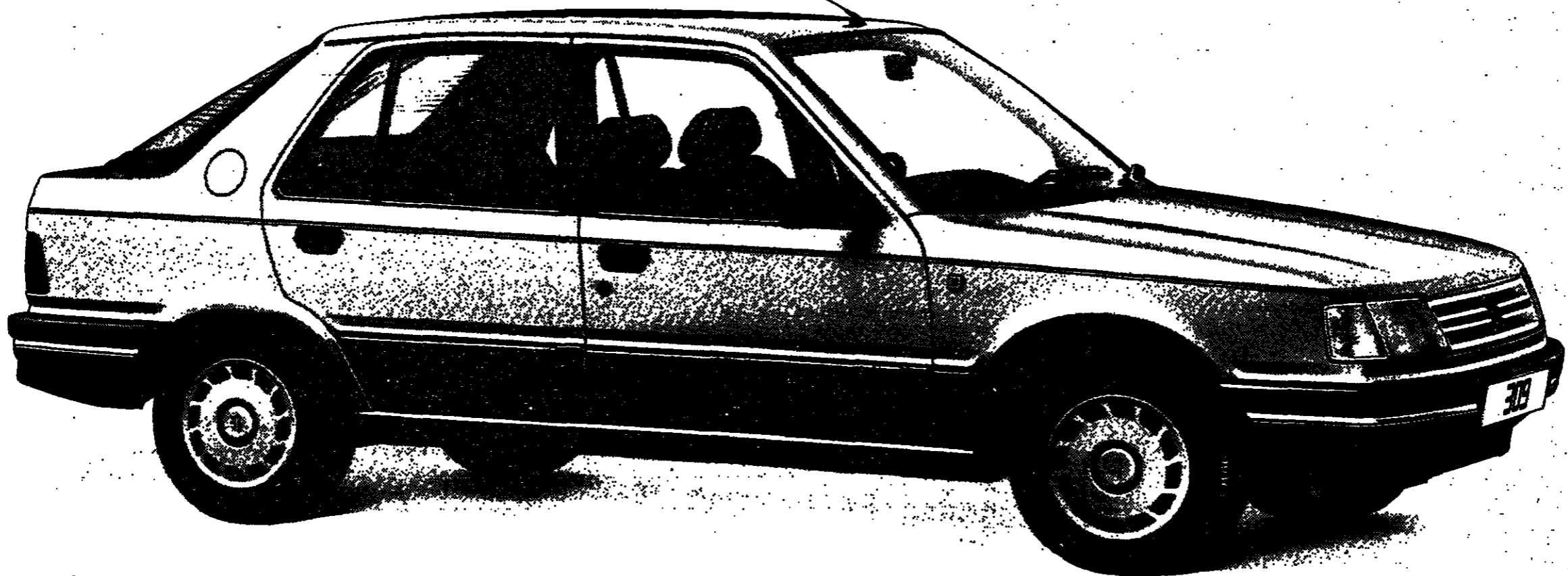
with a whole host of extra features. A tailgate-wash/wipe, remote control door mirrors and a 4-speaker stereo radio/cassette - they're all standard on the GL.

There's a tantalizing choice of engines too - either the 1.3 or a dynamic 1.6 developed from the one in the famous 205 GTI. The GL models start at £6,135.

With £6,625 you can move up again, to the GR models. Not only do the GR's offer an even higher equipment level, they also include the remarkable "Profile" version, with its 0.30 drag factor. So aerodynamic is the Profile - it even has air deflectors in the engine compartment! - that it can deliver no less than 58.9 miles per gallon at a constant 56 mph.

At the top of the range sits the SR. From its luxurious sculptured seats to its digital 4-speaker stereo system, the SR is a thoroughbred in the finest Peugeot tradition. Wide wheels and tyres, a rear spoiler and the 1.6 engine as standard are just some of the features which make the SR a superbly complete car at just £7,395.

For a comprehensive information pack on the 309 range, telephone 0272 217205. Or call in at your local Peugeot Talbot dealer. Arrange to test-drive any model of your choice, and let your own dream begin.



THE NEW PEUGEOT 309 THE LION GOES FROM STRENGTH TO STRENGTH.

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PRICES EXCLUDE NUMBER PLATES, ROAD TAX AND DELIVERY AND ARE CORRECT AT THE TIME OF GOING TO PRESS. OFFICIAL D.O.E. FIGURES FOR PEUGEOT 309 G.R. PROFILE: M.P.G. (l/100 km) 58.9 (4.8) AT A CONSTANT 56 MPH. 44.8 (6.3) AT A CONSTANT 75 MPH. 36.7 (7.7) SIMULATED URBAN CYCLE. FOR 309 SR: 55.4 (15.1) AT A CONSTANT 56 MPH. 42.2 (6.7) AT A CONSTANT 75 MPH. 33.2 (8.5) SIMULATED URBAN CYCLE.



1985 WORLD RALLY CHAMPIONS

هكذا من الأصل

Gandhi blundering on price rises gives opposition a field day

One of the big drawbacks in having an almost totally inexperienced dynasty at the head of affairs became evident this week in the suddenly empty streets of Calcutta and a day of interrupted business and random violence in Delhi.

Life in the two cities was interrupted by general strikes called by opposition parties to protest at the Indian Government's handling of the economy.

They were given wide support because at last the Opposition had a popular issue they could make the most of in West Bengal, of which Calcutta is the capital, the opposition Communist Party (Marxist) is in power, and the state government led the strike. It was accordingly highly effective.

Train services came to a halt, buses, taxis and private vehicles, including rickshaws, were off the road. Educational institutions, markets and other business houses were closed.

The day before, Delhi had worn a Sunday air, with traffic at a minimum and many markets and offices closed. A hundred buses slashed tyres or broken windows, and 900 arrests were made as the mobs tried to stop them running.

The Opposition had been given a stick to beat the Government by the eccentric

From Michael Hamlyn, Delhi

behaviour of the Government itself. Two weeks ago the Finance Ministry announced forthcoming increases in the price of a number of essential food and petroleum products. There was a horrified intake of breath all round.

The increases certainly have a good deal of economic justification, and the advice of the international monetary institutions has been to avoid subsidizing these costs. So Mr Rajiv Gandhi was being resolute and politically courageous in doing something unpopular for what he thought were the right reasons.

His political inexperience showed, however, in the way he failed to prepare public opinion beforehand. He also neglected to consult the satraps of his Congress Party. But worst of all it appears he neglected to discuss the rises even with his cabinet colleagues.

The result was that leaders of Congress, and indeed ministers in his own Government, felt free to complain to him publicly about the increases. Mr H.K.L. Bhagat, the Parliamentary Affairs and Tourism Minister — never one to miss a populist cause — was first in the field. Mr Kamalathi Tirupathi, the so-called "working president" of Congress and an ancient party warhorse, appealed to Mr Gandhi to think again.

The Opposition leapt for

joy at being given an issue it had not had to manufacture, and immediately put in hand plans for this week's protests.

The Congress stalwarts met last week, under the chairmanship of the party president, none other than Mr Gandhi himself. They made their views plain to him. The result was a party resolution begging the Government to reconsider.

The spectacle of Mr Gandhi, the party chief, appealing to Mr Gandhi, the Prime Minister, was not without irony.

The next day the Finance Minister, Mr V.P. Singh, retreated. Petroleum prices were still going up, but by not so much.

This was no good, of course, in assuaging public grief. Virtually all the press united in identifying the mess as "a badly bungled affair" (*The Statesman*) or as carrying "political disgrace" (*The Times of India*).

The Times of India, which has been hardline against Mr Gandhi recently, was particularly acid. A long leading article pointed out that many of Mr Gandhi's political acts have upset Congress men's chances of electoral success.

But now the price rises affected the party's electoral chances all over the country. The paper felt it had all happened because Mr Gandhi is out of touch with the party rank and file.



Prison guards silence one of 191 South Korean students on trial in Seoul as he is led into the courtroom shouting anti-government slogans. They were arrested after occupying offices of the ruling Democratic Justice Party last November.

Melilla deal under attack

From Harry Debelius, Madrid

Political parties in the Spanish North African enclave of Melilla have bitterly criticized an agreement reached by the Interior Ministry and leaders of the enclave's Muslim population to consider granting citizenship to Muslim long-time residents and unregistered natives, according to reports reaching here yesterday.

The president of the right-wing Melilla People's Union, Señor José Imbroda, called the meeting between the Muslims and the administration "madness," and claimed the agreement they had reached was unconstitutional.

"The nation's government has dropped its trousers," he said.

Señor Luis Fernández,

president of the Melilla branch of Popular Alliance, Spain's conservative leading opposition party, complained that the creation of a joint committee of Muslims and Interior Ministry officials was made "behind the backs of the political parties which are the representatives of sovereignty of the people".

He added: "Legally the Muslim community does not even exist."

The pact between Muslims and Madrid was established at the instigation of Muslim community leaders precisely because of allegations of second-class treatment and complaints that Spain's new aliens law does not even guarantee Spanish citizenship to the permanent Muslim

population of Melilla or of Ceuta, Spain's other enclave on Morocco's Mediterranean coast. The joint committee would decide who is entitled to citizenship.

Señor Ramón Dobaño, a leading local representative of the Spanish Socialist Workers Party, the party in power in Madrid, expressed satisfaction over the dialogue between authorities and Muslims, but nevertheless had his reservations. He said that the integration of the Muslim population should be carried out "selectively, analysing each case".

Melilla, almost the south of Almería, has a Christian population of about 60,000 and an estimated 15,000 Muslims.

Gibraltar airport meetings

Madrid — A four-man delegation headed by a Transport Department official, Mr David Moss, flew back to London after two days of talks here with Spanish officials about technical aspects of the proposed joint use of Gibraltar airport (Harry Debelius writes).

No date was set for further talks, which will depend on consultations and further study by both sides.

The meetings took place on Monday and Tuesday at the Foreign Ministry here, after agreement between the Foreign Secretary and his Spanish counterpart to study the question.

Both sides accused of abuses in Nicaragua

By Nicholas Ashford, Diplomatic Correspondent

A new report by Amnesty International on human rights abuses in Nicaragua reveals a pattern of intimidation and harassment of political opponents by the left-wing Sandinista regime which, although serious, appears to be considerably less brutal than the methods used by the US-backed Contra rebels.

The report, *Nicaragua: the human rights record*, states that abuses practised by Sandinista officials are limited largely to frequent, though generally short-term, imprisonment of prisoners of conscience; prolonged pre-trial incommunicado detention of political prisoners; restrictions on their right to fair trial and poor prison conditions.

Amnesty also says it has received reports of torture and arbitrary killings by military personnel in remote areas. However, it emphasizes that in many cases those responsible have been tried and punished.

Referring to the Contras, the report states that the Honduras-based Fuerza Democrática Nicaragüense (FDN) forces and, to a lesser extent, the Costa Rica-based Alianza Revolucionaria Democrática (Arde) have been responsible for persistent abuses, including torture, mutilation and execution of prisoners.

The year of the congresses: Part 3

Yuppies frustrate party reformers

By Roger Boyes, East Europe Correspondent

The East Europeans have their Yuppies — Young Upwardly Mobile Party Apparatchiks — and the Gorbachev era is accelerating their progress. In Poland, this phenomenon is bolstering some party reformers, who thought that the last party congress in 1981, despite all its shortcomings, had introduced a new style of party rule and a new breed of candidates for office.

New men on the rise are typically in their early forties (that qualifies as young east of the Elbe), were active in the official student movement in 1968 (that is, during the anti-Semitic campaign) and have emerged as competent administrators who can adapt to varying political climates. They have climbed in the local provincial leadership ranks, typically, occupy the

five years. The idea was to break the spine of a job-for-the-boys party clique.

But the effect of this statute is to cultivate mediocre professionals. Nowadays, when the party searches among gifted engineers, doctors and teachers for future leadership posts, it is often turned down. No talented consultant or scientist can afford 10 years away from his job. So, to protect the party from the low-calibre, party reformers are having to dismantle a statute that was essentially democratic in intent.

The accession of Mr Gorbachev, whatever his real ideas about reform (and the Soviet bloc is not much clearer on that now than a year ago), has come as a considerable bonus to General Jaruzelski.

Polish relations with the Soviet Union are better now than for 29 years. General Jaruzelski is in control at least of all the channels of communication to Moscow; a military colleague, General Jozef Baryla, oversees the crucial security services. The hardline Ambassador to Moscow, Mr Stanislaw Kociolicki, has been replaced by a man wholly in the Gorbachev mould. The hardline opposition to the general, which traditionally claims to hear secret voices from the east, is in abeyance.

It is, however, putting up a fight. Although it can claim no support from Moscow, it is busy on factory shopfloors, in district council sessions. The line is this: the next party congress must radically alter the shape of the Central Committee and the Politburo to reflect the interests of the ordinary worker. Economic reform is penalizing old-age pensioners and workers in heavy industry and allowing private professors to make money.

The hardliners are profiting from small mistakes by the Government over the past few months, particularly a series of price rises announced without due preparation. Some of the Yuppies are prepared to listen to these siren calls. They are not uncritical of the Jaruzelski line, but the general is preparing for the congress with a copy of Clausewitz in one hand, Marx in the other.

His tactic is to treat the secret of the hardliners by paying surprise visits — and apart from a quick phone call to the security cell they really are surprises — to factories, dressing down managers and trying to show that the party is still interested in protecting workers.

Concluded

Pledge on polar litter

Sydney (Reuters) — Australia has promised to clear tons of rubbish from its two research stations in Antarctica after criticism from a leading British scientist, Dr Ron Lewis-Smith.

The Science Minister, Mr Barry Jones, told Parliament that the big clean-up around the Casey and Wilkes bases was expected to be completed by the end of March.

WELLINGTON: Greenpeace yesterday vowed to continue its campaign to make the Antarctic a world park and criticized Antarctic Treaty nations for their obstruction (Reuters reports).

Their flagship, the Greenpeace, sailed into Wellington after sea ice foiled its efforts — but the expedition director, Mr Pete Wilkinson, said they would resume the effort next summer.

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Philippines election chaos: The focus switches to Washington Reagan troubleshooter on Manila mission amid poll fraud anger



Mr Philip Habib, assessing needs of the people. "There is hard evidence of fraud and the only question is whether the total resources of the US Government will be brought to bear in an attempt to reverse the trend that we and the American people have been witnessing in the Philippines," he said.

Tuesday that it was "disturbing" that the election had been flawed by reports of fraud and violence. The US was concerned because the Manila Government needed an authentic popular mandate to fight communist insurgency.

The Habib mission is seen as a stalling device while the White House tries to put diplomatic pressure on Mr Marcos. His reluctance to condemn him publicly stems from Mr Reagan's belief that good relations are essential because of the paramount importance of the US bases.

Nor does he want to be seen to be undermining an old ally. The Administration is, however, following the recommendations of Senator Richard Lugar, head of the Congressional observer team, not to accept Mr Marcos's declaration of victory, or to label the election fraudulent.

Insisting that the US is neutral in the Philippines election, President Reagan has refused to condemn the reported fraud and intimidation and said that it was up to the Filipino people to determine who was in power in Manila.

The US would try to continue the relationship regardless of what government was elected, he said on Tuesday. And he insisted that the importance of American bases there — to the US, to the Western world, and to the Philippines themselves — could not be minimized. The US had to have bases placed so that it could send forces to reopen vital sea lanes if they were blocked by the Russians.

He evaded repeated attempts, at a nationally-televised press conference, to elicit his reaction to the report from a congressional observer team, and said that it would not be proper to comment on the election until the counting was completed.

Mr Reagan said that he was concerned about the violence and "the appearance of fraud", but that this could have occurred on both sides. He was encouraged by the fact that there was evidently a two-party system and a pluralism that would benefit all Filipinos.

The US, he insisted, was backing the forces of democracy. "The people there are confident that the election will be free and fair," he said. "But they have made a start, and I hope it is just a start."

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From Michael Binyoa Washington

As Mr Philip Habib, the veteran State Department troubleshooter, was preparing yesterday to leave on his special mission to the Philippines, President Reagan left Washington for a short holiday amid criticism of his muted reaction to fraud in the Philippines election.

When goons came for ex-governor

From David Watts, Manila

There were no foreign election observers around when the goons came for Mr Evelio Javier. There were no embassy political officers on hand to see how the "two-party system" really works in the Philippines.

White House stresses its neutral role

From Our Own Correspondent, Washington

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A Roman Catholic nun placing a wooden cross on a barbed wire barricade at the presidential palace in Manila after a march protesting at the Marcos regime.

Cardinal for UK

Manila (Reuter) — Cardinal Sin, Archbishop of Manila, will pay a three-day visit to London next month, arriving on March 1 after a stop in Rome for meetings at the Vatican. A spokesman said he had been invited by Cardinal Hume.

Two killed in anti-Gemayel bomb blast

From Our Correspondent Beirut

A bomb exploded yesterday near an office of the Phalange Party of President Amin Gemayel of Lebanon, killing two women and wounding 10 other civilians. The bombing in Christians' east Beirut was the fourth attack against Phalangist offices in a month.

Politician has to go in bribes scandal

New York (Reuter) — Mr Donald Matus, one of New York City's most powerful politicians, resigned yesterday amid a scandal that has rocked the administration of the Mayor, Mr Edward Koch.

Fifty held after Paris bomb deaths

By Our Foreign Staff

French anti-terrorist police yesterday detained about 50 people of Middle Eastern origin in connection with recent bomb attacks in Paris in which 21 people died, an Interior Ministry spokesman said.

Staff lock up press owner in his offices

From Our Correspondent Paris

M Philippe Hersant, the right-wing newspaper magnate who was yesterday locked in the offices of one of his newspapers, L'Union de Reims, by switchboard operators who belong to the communist CGT trade union.

Nasa studies effects of cold on shuttle seals

From Molsin AH, Washington

Nasa officials have told the commission investigating the Challenger shuttle explosion that they are studying the effects of cold on critical seals in joints of the booster rockets.



Home at last: the released Soviet dissident, Mr Anatoly Shcharansky, with his wife Avital on the balcony of her Jerusalem apartment yesterday.

Ivory Coast and Israel restore ties at last

From Ian Murray, Jerusalem

After nearly two months of dithering, Ivory Coast yesterday formally agreed to re-open diplomatic relations with Israel.

Storm deaths

Delhi (AFP) — Eleven people have died in hailstorms lashing the western coastal state of Maharashtra since Friday, the Press Trust of India said.

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Drug denial

Nairobi (Reuter) — President Moi of Kenya has denied reports that the Government is putting birth control drugs into free milk supplies to school children to curb the country's high birth rate.

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Dream car inventor steers round Poland's bureaucrats

From Roger Boyes Warsaw

A top-level investigation has been ordered into the case of a neglected Polish inventor whose radical fuel-saving device could revolutionize the motor industry.

Bodies found

Athens (Reuter) — Helicopters and planes yesterday found the bodies of seven of the nine seamen missing from the Greek cargo ship Unity that sank in a storm south of the Peloponnese on Tuesday night.

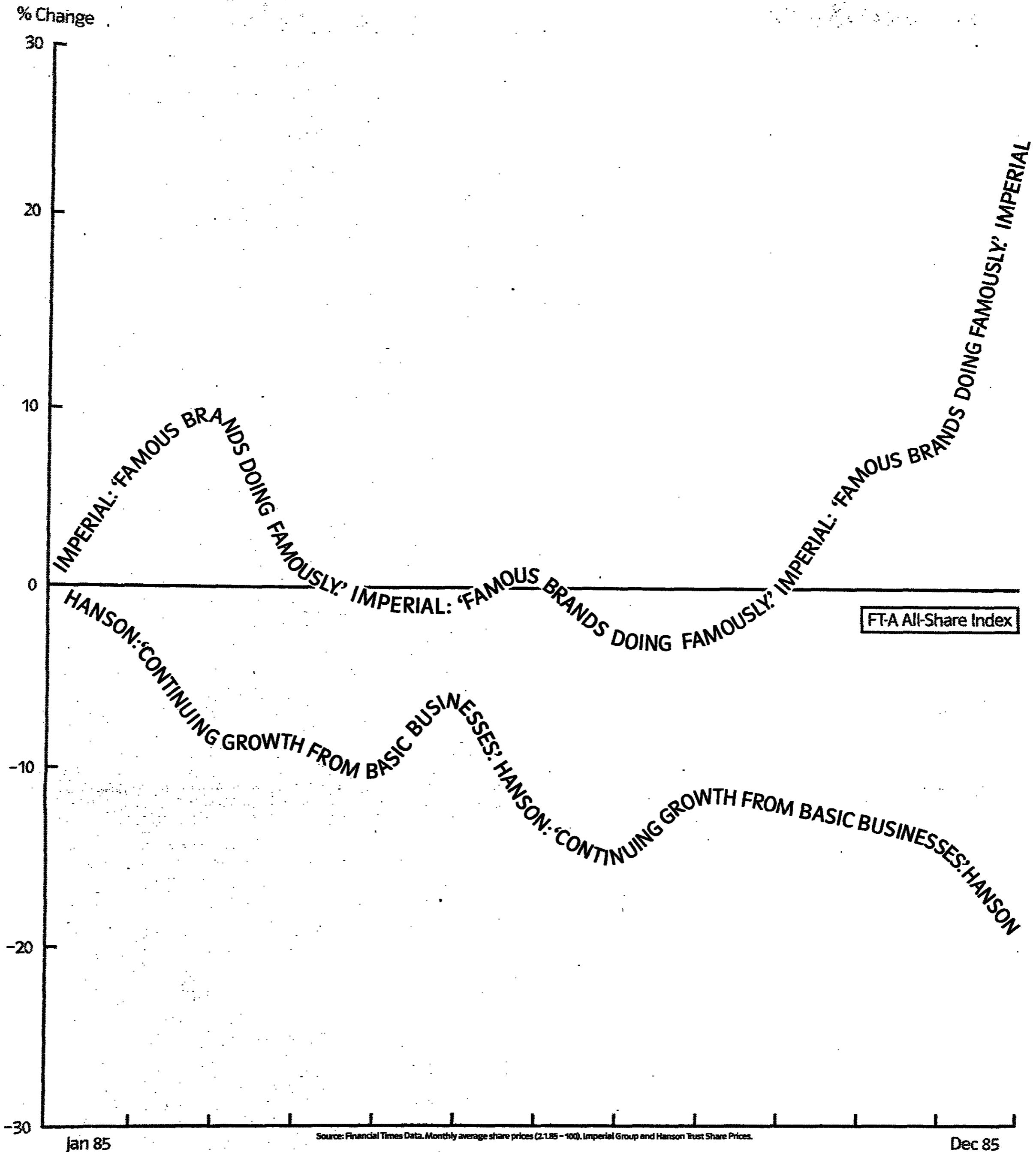
Exam tragedy

Tokyo (Reuter) — A Japanese schoolboy aged 15, terrified of failing high-school entrance examinations, used the sash of his judo tunic to hang himself at his home in Toyama prefecture.

Naked eye

Johannesburg (Reuter) — The state-run South African Broadcasting Corporation sacked a number of staff after Natal television viewers watching an Afrikaans-language news programme got a glimpse of a naked couple making love.

لقدنا من الأصل



Source: Financial Times Data. Monthly average share prices (2.185 = 100). Imperial Group and Hanson Trust Share Prices.

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most Hanson companies is at best pedestrian?

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That this would result in Hanson convertible accounting for nearly a third of all UK convertible issues?

Or is there something else we don't know?



The sources for the information contained in this advertisement are set out or referred to in the letter from the Chairman, Imperial Group plc to shareholders dated 16th January 1986. The directors of Imperial Group plc (including those who have delegated detailed supervision of this advertisement) have taken all reasonable care to ensure that the facts stated and opinions expressed are fair and accurate. The directors accepted responsibility accordingly.

BOOKS

Sparky founding female feminist

AN

At one of my favourite moments in this diary, fairly early on in 1936, Vera Brittain gets drunk on a double White Lady...

Fiona MacCarthy reviews the diaries of a brave radical pioneer, battling to be a writer in a bad time, and succeeding

CHRONICLE OF FRIENDSHIP Vera Brittain's Diary of the Thirties, 1932-1939 Edited by Alan Bishop Gallanz, £12.95

When this volume opens, she is 38. She is living in Chelsea in considerable style. In her household she has four servants; two small children...

And work was the great thing for Vera Brittain's generation. In a sense, she and her friends behaved as if they had discovered it, dashing from one literary luncheon to another...

reveals a, to me, surprising glamour in the literary lady's life of the mid-Thirties...

She thought of herself as a writer first and foremost. But with her social conscience and her busybody temperament, she could not resist involving herself hectically in most of the progressive issues of the day...

Vera Brittain was an early and inspiring example of a woman who tried to have it all ways, seeing "absolutely no real reason why a woman shouldn't have the best of both worlds..."

It was rather touch-and-go, and we soon begin to realize that the Vera Brittain ménage could not have worked at all without the ever-willing Winifred. Much, perhaps, a bit too much, actually, has been written about the exact nature of a relationship that the lunatic left lesbians have done their best to annexe...

Vera Brittain was a very female feminist. Not that she admitted any female no-go areas: her sense of male inferiority was strong. But she saw things and described them in a very female manner...



tional male topics, and the female trivialities of manures and hair-dos and the plucking of eyebrows...

huge weariness. She, like Edward VIII, belonged to a generation that had seen almost more history than any generation could bear.

solemn Roland Leighton; and then the brother Edward, to whom she was devoted. There were two disasters also in this diary of the Thirties: her father's suicide; and then the early death of Winifred...

Lindy Chamberlain, the mother in the much publicized "Dingo baby case", was released from jail in Darwin last week. Officially this was because new evidence had been found...

Death in darkest outback Linda Christmas

EVIL ANGELS By John Bryson Viking, £12.95

dy Chamberlain claimed that her daughter had been taken from the family's tent by a dingo. The coroner accepted her version of events; and there the story might have ended...

In time the coroner's verdict was overturned. Lindy Chamberlain was brought to trial, and found guilty of murder...

Bryson, a lawyer turned writer, does not merely turn

over a ton of evidence for and against the accusation of murder. Evil Angels is an impressive literary documentary. It is written as fiction, in the style of Truman Capote's In Cold Blood...

What stays with me, apart from uneasiness about the fate of Lindy Chamberlain, is that the trial, proceeding without a body, a weapon, or a motive, turned into an unwholesome battle between forensic scientists...

Cameron's evidence is shredded by this new book. Evil Angels dismisses his account as full of errors...

Bright new panes broken

POETRY

Robert Nye

primary level with a young girl's fantasy about the boy who delivers her daily newspaper, is just as good:

His body is brown, breaking through waves. Such white teeth. Beneath the water he searches for the perfect shell. He does not know that, as he posts The Mirror through the door, he is

equal with dolphins. I shall name him Pablo, because I can. I wish I had room to quote the rest of the poem...

SCHUBERT GEORGE R. MAREK An affectionate biography of the great 19th century composer. 254pp 25 illus. £14.95

TWO ON THE ISLE ROBB WHITE

Fascinating story of a couple who found their Caribbean desert island! 192pp 1 map £9.95

PHILIPPA WIAT THE GREY GOOSE WING

This brilliant novel of the age of the longbow centres on the magnificent Edward III and his consort Philippa. £8.50

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A harrowing tale of the infamous Ripper from the author of Psycho. 250pp £9.95

MARIE-FERÈSE BAIRD THE BIRDS OF SADNESS

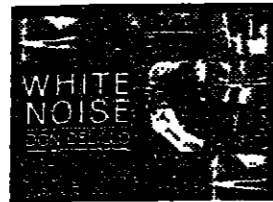
Moving novel of a woman of intelligence and courage facing family complications and the tears of ageing. £8.50

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ROBERT HALE

'An alarming and very funny book' Books and Bookmen



Winner of the American Book Award for Fiction, 1985

'White Noise is hugely funny... DeLillo's narrative parades its own macabre icons, and tailors them to suit its own eccentric view' The Times

'Winner of the US National Book Award last November, DeLillo's novel achieves an amazing, sometimes macabre comedy in its extraordinary language and weird domestic detail' Daily Mail

Its dialogue is splendidly funny and its domestic observation wickedly precise' The Sunday Times

'His prose is as coolly observant of concrete detail, as obsessed with intellectual balance... whether the matter to hand is a technique for administering drugs or the arrival of students in an endless line of station wagons full of commodities' Times Literary Supplement

'White Noise is funny, profound, original, beautifully written... Time Out

Hardback 336 pages £9.95

In Bookshops now PICADOR

Robert Penn Warren once likened the impact of the last poems of Sylvia Plath to "a cease, cold gust of reality, as though somebody had knocked out a window pane on a brilliant night".

Poetry makes rooms for itself in the house of language. Rooms are necessary, and many poets can spend their lives in them contentedly, looking out, glad of the walls and the company. But every now and again a poet comes along with an irritatingly developed sense of claustrophobia...

It happens that I recently had to edit an anthology of contemporary verse, and these lines of Duffy's, beginning a poem entitled "Dear Norman", were the first of hers that I ever read, leaping out by reason of their unmistakably poetic quality...

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Literary Award 1986 Denis Leasing THE GOOD TERRORIST Published by Jonathan Cape £9.50 h.b. For the most outstanding contribution to English Literature in a book published in 1985. WHSMITH

The Typical New York Jewish Boy

FICTION

John Nicholson

WORLD'S FAIR By E.L. Doctorow Michael Joseph, £9.95

STAIRCASE C By Elvire Murrail Century, £8.95

A STATE OF INDEPENDENCE By Caryl Phillips Faber, £8.95

REDHILL ROCOCO By Shena MacKay Heinemann, £9.95

Here's a rare treat! A quartet of new novels, with nothing in common but quality. What better way to banish the February blues? Pride of place must be given to a modern master, in cracking form, playing on a wicket that might have been made for him...

Many things make a mockery of this judgement. First up is Doctorow's ability to describe the past without succumbing to the dead hand of historicism.

Then there's the fact that his terse prose style is peculiarly well-suited to the unsentimental, even callous, world-view of the streetwise nine-year-old. Edgar Altschuler aspires to be the Typical American Boy...

By contrast, Caryl Phillips's second novel aims for simplicity of style and content. A State of Independence describes Bertram Francis's return to his Caribbean birthplace...

The heroine of Shena MacKay's first novel is no better adjusted to her surroundings. Mother of four, husband temporarily a guest of Her Majesty, Pearl Slatery is hardly your typical Surrey housewife...

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COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE February 12 The Hon Sir Justice Gifford has received the Queen's approval for the honours of being received by Her Majesty the Queen on the morning when Her Majesty conferred upon him the honours of Knighthood and invested him with the insignia of a Knight Commander of the Royal Victorian Order.

The rapid inflation in prices of the best sporting guns, now made almost exclusively in Britain, was dramatically underlined at Christie's yesterday. A group of superb guns made for a European nobleman in the 1970s, which had probably never been used, were offered for sale.

Forthcoming marriages

The Hon LC Orr-Ewing and Miss P.F.M. Knight The engagement is announced between the Hon LC Orr-Ewing, of Lord and Lady Orr-Ewing, of Henwick Old Farm, Newbury, Berkshire, and Fleur, younger daughter of the late Dr and Mrs Gavin Knight, of Blackwood, Gwent.

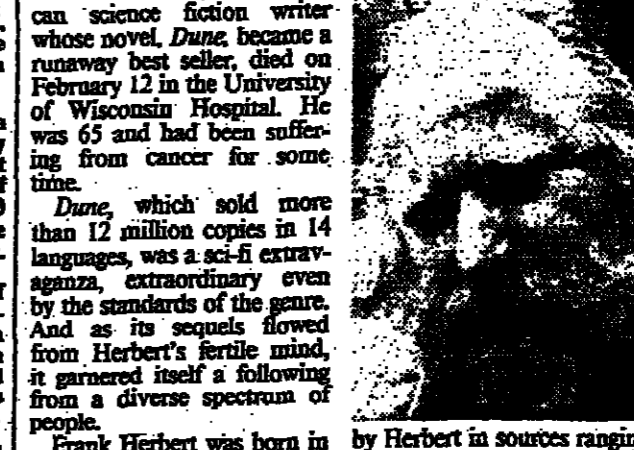
Most sportsmen are content with a pair of guns and the same nobleman's pair of 20 bore solid for £34,560 or roughly what they would cost now. They were built in about 1975 for the nobleman's wife and cost £6,500.

Luncheon

Prime Minister The Prime Minister was host at a luncheon held yesterday at the Deanery, Canterbury, in honour of M Francois Mitterrand, President of France, on the occasion of the signature of the Channel Fixed Link Treaty.

OBITUARY FRANK HERBERT

Creator of sci-fi extravaganza



Frank Herbert, the American science fiction writer whose novel, Dune, became a runaway best seller, died on February 12 in the University of Wisconsin Hospital. He was 65 and had been suffering from cancer for some time.

DR GEOFFREY HERKLOTS

Dr Geoffrey Herklot, CBE, who died on January 14 at the age of 83, was a man for all seasons: a biologist who was a botanist of considerable note; an ornithologist who was a distinguished horticulturalist; an ichthyologist who had practical experience of nutrition deficiency.

Crabs that breathe through their legs

The sand-bubbler crabs, Scopimera and Doria, are small round-bodied crabs which exist in vast numbers on the tropical and sub-tropical sandy beaches of the Indo-Pacific, feeding on stranded plankton and detritus.

Memorial service

A memorial service for Mr Eric Conrad Peters was held at St James's, Piccadilly, yesterday. The Rev Donald Reeves officiated. The Wilson Memorial Fund presented a copy of the Chairman of the All England Lawn Tennis Club, gave an address. Among those present were:

Latest wills

Mr Jonathan Lionel Percy Kew Gardens, agreed with Herklot's that the 1935 'find' was indeed a different variety and in the Orchid Review of 1976 Cribb named the flower Eria Herklotii.

Court of Appeal Law Report February 13 1986 Divisional Court

Injunction not to leave the country

Mayer AG v Winter and Othert Lord Justice Fox and Lord Justice Ralph Gibson [Judgment given December 20] To ensure a defendant's compliance with orders of the court, the Court of Appeal granted interlocutory injunctions restraining the defendant from leaving the country and requiring him to deliver up his passports.

Police pictures are admissible

Regina v Governor of Pentonville Prison, Ex parte Voets The application was brought on the ground that the photographs produced from police files were inadmissible in evidence. Mr Voets had been identified by two witnesses from photographs only.

A dog is a load

Simpson v Vast A dog was a 'load' within sub-paragraph (a) of column 4 of Schedule 4 to the Road Traffic Act 1972.

Science report

By Thomson Prentice, Science Correspondent

Memorial service

By Thomson Prentice, Science Correspondent

Latest wills

By Thomson Prentice, Science Correspondent





IT WILL TAKE OUR COMBINED STRENGTH TO DEFEAT ADVERSARIES SUCH AS THESE.

The international drinks industry is the lair of titans.

Anheuser Busch, Seagrams, Kirin, Suntory. These are the giants that will be fighting to dominate the drinks business in tomorrow's world.

And as each has its own thriving domestic brands, they won't be wearing Scotland's favours in battle.

So, if Scotch Whisky is to continue to compete, it needs a strong champion of its own.

It is for this reason, more than any other, that our offer for Distillers makes so much sense.

Our joint enterprise will give Britain a representative amongst the top four of the international drinks business.

It is also a rare dovetail of corporate talents.

On the one hand, Distillers have an unrivalled range of world famous brands.

On the other, we at Guinness have a management team with unrivalled experience in the international marketing of prestige drinks.

By careful targetting we can position our household names to complement one another, rather than compete.

Britain's recent industrial history is a catalogue of international opportunities missed.

Help us redress the balance. Support the Guinness Distillers bid.

GUINNESS PLC

Guinness and Distillers. A stroke of genius.

This advertisement is published by Morgan Grenfell & Co Limited and The British Linen Bank Limited on behalf of Guinness PLC. The Directors of Guinness PLC are the persons responsible for the information contained in this advertisement. To the best of their knowledge and belief (having taken all reasonable care to ensure that such is the case) the information contained in this advertisement is in accordance with the facts. The Directors of Guinness PLC accept responsibility accordingly.

50 من الأصل

WALL STREET

The New York Stock Exchange was little changed in active early trading yesterday. At Ham the Dow Jones Industrial average was down 0.35 to 1626.83.

Declines edged advances

Table with columns for stock symbols (e.g., AMR, AIG, Allied Signal) and their price changes (Up/Down) and volume.

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES

Table showing Sterling spot and forward rates for various locations including New York, London, and other international hubs.

MONEY MARKETS AND GOLD

Table detailing money market rates for various currencies and gold prices, including US Treasury bills and Euro money deposits.

LONDON FINANCIAL FUTURES

Table listing London financial futures contracts, including three-month sterling and various currency futures, with their current and previous day's prices.

COMMODITIES

Staring held up well against a soft dollar despite a further decline in crude oil prices. The pound held at or above \$1.41, with its value against the mark off the bottom at 3.3512.

After a low of 73.9

Other sterling rates

Table showing other sterling rates for various international currencies and gold prices.

INVESTMENT TRUSTS

Table listing investment trusts, categorized by region (e.g., US, Europe, Asia), with columns for company names, prices, and changes.

COMMODITIES

Softs were also fairly dull. Coffee consolidated a little after its recent run, and sugar again seemed to run out of steam.

Gold fell, amid indications that support for the market was ebbing.

Meat and livestock

Table showing commodity prices for various goods including coffee, sugar, gold, and livestock products.

FINANCIAL TRUSTS

Table listing financial trusts, including various investment funds and their performance metrics.

THE TIMES UNIT TRUST INFORMATION SERVICE

Large table providing detailed information on unit trusts, including names, managers, and performance data across various categories.

Vertical text on the right edge of the page, including 'specul share' and 'A year continued gr'.

STOCK MARKET REPORT

Speculation fever sends share prices soaring

Speculative fever took stock markets soaring to new highs. The FT 30 share index went comfortably through the 1200 level and closed near the top-up 17.2 points at 1208.6.

UKO International rose 28p to 163p on a bid approach. Elsewhere AB Fortis climbed 16p to 438p, and OTT firmed 7p at 194p, both on speculative demand.

COMPANY NEWS IN BRIEF

BLACKS LEISURE GROUP: The company has reached conditional agreement with the former managing director, Mr Gerald Bass, to sell the Leisure Discs to DeLhead, a company controlled by Mr Bass.

Reuters poised to cash in on big bang

Big bang means different things to different people. For investors in the new financial conglomerate it could be negative, but for shareholders in Reuters it is a huge bonus, tied up as it is with growth in international dealings.

The shares rose 7p yesterday to 388p where they traded on a historic multiple of 29. The rating may look high but it is entirely justified by the excellent prospects.

RECENT ISSUES

- Abbott 233 up 5, Ashley (L) 195, Cable and Wireless 323 up 10, Central Tech 156, Davidson 304 up 146, Ferguson J 26, Macro 4 new 124, Really Useful 360, SFP 155, Sway UK £39, U-Shandwick 208, Underwoods 192 dn 4, Rights issues, Barham 139 dn 2, Cheamring 51, Goal Pet 52 up 2, Hogg Robinson 320 up 2, Peel Holdings 480, Stanzard 18, Speyhawk new 285, Triplex 86, Wathams 32 up 4

Ex-PCW chief loses £7m case

Mr Peter Dixon, the former chairman of the PCW underwriting agency at Lloyd's, has been assessed by the High Court in London to have personally received about £7.2 million from PCW syndicates.

APPOINTMENTS

Satellite Television: Mr Michael Bada, advertising director of Times Newspapers Limited and a director of News Group Newspapers, has joined the board.

UK firm wins oil contract

A British company which has helped pioneer subsea oil systems in the North Sea has won a significant contract to supply equipment to the offshore oil industry in the Gulf of Mexico.

Nissen tops gilts poll

Mr George Nissen, of Morgan Grenfell Government Securities, headed the poll for places on the Gilt Edged Market Makers' Association committee.

Financial results for Reuters Holdings PLC, including a table of preliminary results to 31 December 1985 and a detailed analysis of performance, revenue, and profit growth.

SECURICOR advertisement with logo, headline 'Good prospects of continued progress', and detailed financial results for Securicor Group PLC and Security Services PLC.

THE TIMES Portfolio

From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

Table with 4 columns: No., Company, Price, Dividend. Lists various companies like Fitch Lovell, Utd Bicoms, Low (Wm), etc.

Weekly Dividend table with 7 columns: MON, TUE, WED, THU, FRI, SAT, SUN.

BRITISH FUNDS

Table listing various British funds with columns for High, Low, Stock, Price, Change, Dividend, Yield, and P/E.

Table with columns: SHORTS (Under Five Years), FIVE TO FIFTEEN YEARS, OVER FIFTEEN YEARS.

Table with columns: UNDATED, INDEX-LINKED.

Table with columns: PROSPECTIVE YIELD, BANKS DISCOUNT HP.

Table with columns: ELECTRICALS.

STOCK EXCHANGE PRICES Shares off peak

ACCOUNT DAYS: Dealings Began Feb.10. Dealings End Feb.21. Contango Day Feb.24. Settlement Day, March 3. § Forward Bargains are permitted on two previous days.

Table with columns: High, Low, Company, Price, Change, Dividend, Yield, P/E.

Table with columns: High, Low, Company, Price, Change, Dividend, Yield, P/E. Section: BREWERIES.

Table with columns: High, Low, Company, Price, Change, Dividend, Yield, P/E. Section: BUILDINGS AND ROADS.

Table with columns: High, Low, Company, Price, Change, Dividend, Yield, P/E. Section: CHEMICALS, PLASTICS.

Table with columns: High, Low, Company, Price, Change, Dividend, Yield, P/E. Section: CINEMAS AND TV.

Table with columns: High, Low, Company, Price, Change, Dividend, Yield, P/E. Section: DRAPERY AND STORES.

Table with columns: High, Low, Company, Price, Change, Dividend, Yield, P/E. Section: HOTELS AND CATERERS.

Table with columns: High, Low, Company, Price, Change, Dividend, Yield, P/E. Section: INDUSTRIALS A-D.

Table with columns: High, Low, Company, Price, Change, Dividend, Yield, P/E. Section: ELECTRICALS.

Table with columns: High, Low, Company, Price, Change, Dividend, Yield, P/E.

Table with columns: High, Low, Company, Price, Change, Dividend, Yield, P/E. Section: FINANCE AND LAND.

Table with columns: High, Low, Company, Price, Change, Dividend, Yield, P/E. Section: FOODS.

Table with columns: High, Low, Company, Price, Change, Dividend, Yield, P/E. Section: HOTELS AND CATERERS.

Table with columns: High, Low, Company, Price, Change, Dividend, Yield, P/E. Section: INDUSTRIALS A-D.

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THE TIMES Portfolio DAILY DIVIDEND £2,000 Claims required for +51 points Claimants should ring 0254-53272

Table with columns: High, Low, Company, Price, Change, Dividend, Yield, P/E. Section: OVERSEAS TRADERS.

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Run of... Cup hope... two substitut... nett to

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FOOTBALL: ENGLAND CAPTAIN IS RARING TO GO, ACCORDING TO HIS MANCHESTER UNITED MANAGER

Run of defeats undermines Italy

New York (AP) — Italy, stung by three consecutive defeats during their preparations for the World Cup finals, will have to improve a weak attack to have any chance of retaining their trophy in Mexico.

As World Cup holders, Italy automatically qualified for the tournament and will play the opening match against Bulgaria on May 31 in Mexico City's Aztec Stadium.

The Italians have been than impressive in recent matches, showing their usual strength in defence, but lacking forwards who can score.

Last week Italy lost 2-1 to West Germany in Avellino, and in their last two games of 1985 they were beaten 2-1 by Norway, also in Italy, and 1-0 by Poland away.

The Italians hardly struck fear in the hearts of opposing goalkeepers last year. In winning three matches, drawing two and losing two, they scored only seven goals, or one per match.

At the 1982 World Cup in Spain, Italy relied on a superb defence and three key players in midfield and attack.



Rossi (left) and Conti: heroes of 1982 who are struggling to regain their form

They were replaced by Antonio Di Gennaro, who plays for the Italian champions Verona, but Di Gennaro has suffered a severe injury and may also be unavailable.

The lack of a really outstanding midfield player to lead Italy will be one of their biggest worries in Mexico.

playing for their national teams. The Frenchman, Michel Platini, is the key to the success of Juventus.

Most of the Italian clubs rely on midfield players from abroad, and the best of them will be in Mexico

scored only two goals for Torino in this season's Italian championship before being injured. Conti has been unable to score for his club Roma.

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Foulds hits back to draw level

By Sydney Friskin
Tony Meo and Neil Foulds, the two young pretenders, were all square at 3-3 in the 17-frame final of the Tolly Cobbold English professional snooker championship on the Corn Exchange, Ipswich, yesterday.

Salmon Bill has strong criticism

By Conrad Voss Bark
The Government's Salmon Bill, which makes some changes in salmon legislation, mostly in Scotland, came under strong criticism on its way through the House of Lords.

Higgins told he can return

Mark Higgins has been given permission to resume his Football League playing career with Manchester United.

Luton's date for Liverpool

The Football League yesterday ordered Luton Town and Liverpool to play in a first division match at Kenilworth Road next Tuesday.

Dunnett to challenge rebels

The Football League president, Jack Dunnett, will challenge "rebel" chairmen to ring the changes from within existing regulations when the clubs hold an extraordinary general meeting next month.

Germany seeking bigger profits

Bonn (Reuters) — The West German Football Federation (DFB) said yesterday that it would aim for a record profit when it stages the 1988 European championship.

Lineker leads the way

Gary Lineker scored three times in a match for the third time this season on Tuesday to help put Everton three points clear at the top of the first division.

Cup hopefuls should heed the Norwich ordeal

Before those FA Cup fifth round teams and their followers become embroiled in this weekend's ties they would do well to stop for just a second and consider the fate of Norwich City.



Clive White

headed in the hall was the first player I'd have in my team," said Brown. "People talk about the ability of defenders on the ball but you've got to get the blasted thing first. He may not be stylish but he's as quick as a cheetah and he's no superior as a defender."

Over the years Norwich, under both John Bond and Brown, have developed a knack for giving ageing players an extra lease of life which the local life assurance company ought to appreciate.

manager Watson would be the first player I'd have in my team," said Brown. "People talk about the ability of defenders on the ball but you've got to get the blasted thing first. He may not be stylish but he's as quick as a cheetah and he's no superior as a defender."

Over the years Norwich, under both John Bond and Brown, have developed a knack for giving ageing players an extra lease of life which the local life assurance company ought to appreciate.

Table with 2 columns: Team and Score. Includes results for various football matches.

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Financial advertisements including 'Portfolio' and 'Daily Dividend'.

Financial advertisements including 'Portfolio' and 'Daily Dividend'.

General Appointments

Marketing Director

London £40,000

Our client is part of a major group and is in the forefront of the technological revolution...

As Marketing Director you will propose to the Board strategies to maximise the company's potential...

You will already be operating at or near board level in a marketing led company...

Please write in confidence to EH Simpson, quoting ref. ST497...

Chetwynd Streets Management Selection Limited

SALES ASSISTANT

Enthusiastic, energetic, capable assistant to help run off furniture concession...

INTERNATIONAL SPORTS MANAGEMENT

The country's leading sports management consultancy...

REINSURANCE BROKER/DIRECTOR

Our Principal an established and highly reputable independent Lloyds Broking House...

1986 - YOUR CRUCIAL YEAR?

Changing your career? Finding employment? Taking vital exams?

TRAINEE BROKER WEST END

Applications are invited for the above position which has been created in the UK's leading firm...

INTERNATIONAL SPORTS MANAGEMENT

The country's leading sports management consultancy...

ACCOUNTANTS BOOKKEEPERS

FOR THE VERY BEST OF PERSONALITY AND INTEGRITY...

WINE BAR WATER/ESS

One of the UK's top wine bars restaurants requires a waiter/ess...

HAMPSHIRE CONSTABULARY

Assistant Chief Constable

Applications are invited from suitably qualified Officers for a post of Assistant Chief Constable in the Hampshire Constabulary...

Elizabeth Hunt CHEQUE THIS OUT £9,500 SECRETARY/ADMINISTRATOR £8,500 FEBRUARY FRAGRANCE £8,000 neg

DIRECTOR OF RESEARCH

Fisher Dillstone is a first division firm of headhunters with three partners and an excellent reputation...

A Key Role in Business Development Senior Business Systems Consultant to £22,000 + car

The Allied Dunbar approach has become a watchword in the financial services industry - for top quality service, creative product design and continual business innovation...

Central to the continuing success of our approach is a unique Management Services Division, which plays a key role in the development and maintenance of our business systems...

We can offer a unique training environment for career development, and a benefits package to meet your expectations...



THE FINANCIAL MANAGEMENT GROUP

GENERAL MANAGER

Cambridge Division - Salary £33,441 Norwich Division - Salary £32,178

Following the promotion of the current postholders, Anglian Water invites applications for the posts of General Manager of its Cambridge and Norwich Divisions...

The Conditions of Service of the Joint National Council for Water Industry Chief and Senior Officers apply to the appointments...

Anglian Water Ambury Road, Huntingdon, Cambs PE18 6NZ

BUSINESS DEVELOPMENT MANAGER

A new position in the London office of an industrial/commercial property company to spearhead the marketing of the Company services throughout the UK...

Mainframe Systems Development Data Administration Information Centre

YOUNG SYSTEMS PROFESSIONALS

The chance to develop an influential career with a major US Bank Packages to £20K

Morgan Guaranty is one of the world's largest and most profitable banks. We serve multi-national corporate clients from offices in every major financial centre...

We also want to meet high calibre Systems Programmers and Operations Analysts with IBM experience.

"We hire relatively few and seek only the best." The Morgan Bank

systems talent. Men and women with a good degree and strong analytical minds who can demonstrate at least two years' exposure to structured techniques...

Judge for yourself - a chance to meet informally Take a closer look at The Morgan Bank and meet some of our team, face-to-face.



Executive Officer London SW1

This is a very interesting new appointment with the Guild of Guide Lecturers, the UK's association of professional tourist guides...

MECHANICAL DESIGN DRAUGHT PERSON

Preferably with knowledge of computer programmes and techniques in regard to special applications and sales support for the company's new range of instrument battery devices...

ELECTRONIC ENGINEER/TECHNICIAN

Preferably with knowledge of micro-processor based systems will be able to fault a variety of instrumentation devices...

Humberts ADVERTISING ASSISTANT MARKETING DEPARTMENT

Humberts, the national firm of 11 chartered Surveyors, is seeking an Assistant to be responsible for the day-to-day running of the advertising department...

SALES MANAGER

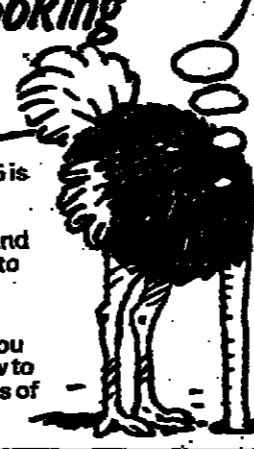
As opportunity for the top sales manager with the highest potential in the region...

Vertical text on the far left edge of the page, partially cut off and difficult to read.

GENERAL APPOINTMENTS

Jane Norman Ltd
 153 Oxford Street, London, W1
 is an established and expanding fashion retail business.
 We are currently recruiting staff for the following positions:
 Assistant Management for our Knightsbridge, Oxford Street and S.E. London branches. 19/24 yrs. Experience in retail management would be advantageous. Excellent basic salary and the opportunity to earn commission.
 Assistant to Executive Director in Computerized Distribution Department in Oxford Street. 5 'O' Levels including maths essential, 21-25 yrs.
 Trainee Junior Accounts Assistant 16-18 yrs, to work at Head Office. Maths 'O' Level pass essential.
 Student (awaiting University Entrance 1986/87) required as Receptionist/Clerical Assistant (no typing) for Head Office £100 p.w.
 Please phone Alison Rochon 01-437 0132

Unemployed?
It's not worth looking for help



Being unemployed when you're over 35 is no joke. You have always considered yourself hard working, successful and ambitious but after all the 'phone calls and unsuccessful interviews, it's fairly easy to start thinking that you really are unemployable.

At Chusid Lander we understand how you feel but more importantly, we know how to help you. We've been helping thousands of people like you for many years.

Chusid Lander are a group of specialist career consultants who, for many years, have helped people like you realise their true career potential and find their real vocation. We give you the advice and guidance you need to get the right job for yourself.

So just when you might be thinking that nothing can help you, remember that we may be the only ones who can.

Telephone us now to arrange a confidential personal assessment without obligation, or write to: The Administrator, 35/37 Fitzroy Street, London W1P 5AF, enclosing a brief career summary.

LONDON 01-580 6721 MANCHESTER 061-228 0089
 BIRMINGHAM 021-643 8302 NOTTINGHAM 0449 37311
 BRISTOL 0272 22367 GLASGOW 041-332 1502
 BELFAST 0232 621824

CHUSID LANDER

SCANIA

Scania, the truck division of the Saab-Scania Group is one of the world's most successful heavy truck manufacturers. Scania trucks are marketed in more than 80 countries worldwide and have established an enviable reputation as a premium product wherever trucks are in use.

Scania (Great Britain) Limited is a Saab-Scania subsidiary employing some 110 people and has the responsibility for marketing the Scania products and services throughout the U.K. We now seek to recruit a

CHASSIS ADMINISTRATION MANAGER

This is a new and senior position within our Truck Marketing Department reporting directly to the Director of Marketing.

Responsibilities will include the development and implementation of a new and centralised chassis stockholding scheme and the management of the sales office operating with an IBM 38 computerised system and handling chassis ordering procedures.

The successful applicant will probably be a graduate, highly numerate and with experience in logistics and forecasting, possibly in a production planning environment.

The position is based at our offices in Milton Keynes and we offer an attractive salary and a full range of benefits.

For application form further details please telephone or write to:
 Mrs. Debra Cooney,
 Scania (Great Britain) Ltd.,
 Tompsett, Milton Keynes,
 Buckinghamshire MK15 0JH
 Tel: 0295 01400



You like research, but where is your future?

Certified engineer in chemistry, your basic knowledge in lubrication comes from work in laboratories. You wish to join our group which is well known for its growing activities; our companies are very interested in the oil business and are present in many foreign countries.

We offer you the opportunity to work with a young and performing team. You like challenge, team-work. Short business trips are required for these jobs.

You will be in charge of:
 - either the industry (R&L YG/1307)
 - or the automotive field (R&L YG/1308)

You will be working under the supervision of our Research Center manager. You will be assisted by research chemists in FRANCE at LA ROCHELLE where you will live.

Il n'est pas nécessaire de parler couramment français, un perfectionnement étant envisagé; toutefois, une bonne compréhension de cette langue est exigée.

Please send your resume and specify the job reference to:
 CAPFOR - 15, rue de la Paix - 75002 PARIS (FRANCE).

CAPFOR
 PARIS - LYON - ALGER - MARSEILLE - NANTES - CAEN
 ANGERS - BRISTOL - MONTPELLIER - MONTVILLE - ROYAT - QUIMPER - RENNES

ASSISTANT DEALER SALES MANAGER
 Europe and Middle East

Scania Medical Systems, a leading company in the medical Ultrasonic imaging field, is looking for a dynamic and experienced person with a proven track record in selling/marketing Ultrasonic equipment to assume the position of Assistant Dealer Sales Manager.

The ideal applicant should have European and Middle East business experience and a knowledge of one or more European languages is preferable.

The position entails managing an extensive dealer network to achieve established goals and objectives by providing marketing and sales support throughout Europe and Middle East regions.

The position requires extensive travel and will be based in the London area. Salary with attractive fringe benefits and future promotion prospects are offered to the successful candidate.

Please apply in writing, including c.v. to:
 Attention Mr. David Haworth,
 Squibb Medical Systems,
 Blackhorse Road,
 Uxbridge,
 Hertfordshire, U.K. UB8 3HL.

BWRDD CROESO CYMRU
WALES TOURIST BOARD

Senior Director (Development)

This post is to spear-head the work of the Board in promoting new tourism businesses and to increase profitability and employment in the tourism industry in Wales.

Applicants should have the proven ability to motivate and co-ordinate the private and public sectors in successful tourism developments and an appreciation of how to develop tourism markets. Working to the Chief Executive, the Senior Director will take operational and financial responsibility for all the Board's development work, including the research needs and training requirements of the industry, and for advising the Board on applications for financial assistance towards capital investment and subsequent monitoring and control.

Successful candidates are likely to have graduate or professional qualifications. The salary offered is within the range £17,500 - £24,000.

Apply in complete confidence with brief career details and for further information about the post to:
 The Chief Executive, Wales Tourist Board,
 Brunel House, 2 Fitzalan Road, CARDIFF, CF2 1UY
 Closing date for applications, Friday 28 February, 1986.

FINANCIAL CONTROLLER


Develop Management Accounting into growth area of BT's business and liberate your career options to £20,000

FINANCIAL CONSULTANCY IS A GROWTH AREA OF THE MOMENT AND OF THE FUTURE - DON'T MISS OUT

F.P.S. (Management) Ltd is a leading company of financial consultants and because of phenomenal expansion in 1985 is looking for two outstanding individuals to complement its London based team of professionals.

The right individuals aged 25+ must be based in London and be intelligent and energetic. Highly motivated, hard working and able to absorb new ideas quickly.

Full training will be provided. Remuneration is expected to be in excess of £14,000 in the first year. This is a superb opportunity to develop your own business and career path in a growing company in an exciting industry. For further details please telephone Keith Smith on 01-506 7325.



NDFS, a small independent business within British Telecom Enterprises, has gained a high reputation for its innovative networked computer services for the international freight industry. The business is expanding horizontally into new market sectors, and attention is now being focussed on the introduction of new management accounting and financial control systems at our West Drayton head office, near Heathrow.

Leading a team of six, the Financial Controller will play a key role in the development and management of entirely new computerised systems... developments which will bring in sophisticated control and information resources right across the financial spectrum, including specialised project accounting systems.

It is a challenge which calls for an ambitious, qualified Accountant with, at the very least, a two year track record of achievement within a commercial environment. This would ideally be a computing or electronics company where a rapid response to new needs and problems has clearly been your strength.

This quality together with first class communication skills, will be crucial to your success in the task. If you think you may have the abilities we need, here is a chance to make a significant impact within a growth area of BT - a company which can offer unrivalled options for future career development.

Your starting salary, negotiable up to £20,000, reflects the importance we're attaching to this post. It will be supported by a performance bonus scheme and relocation expenses, where appropriate.

Are you ready to grow with British Telecom?

For more information please phone Miriam Barber on 01-759 2644 ext 400 or write with cv to Lesley Stevens, British Telecom Enterprises, Recruitment WASS, Wellington House, 6-9 Upper St. Martin's Lane, London, WC2H 9DL. Please quote ref: TM90.

British TELECOM

I.B.M. Software
 £17K basic £35K OTE

This leading software supplier to the lucrative I.B.M. marketplace have increased their market share even further with a mixture of dedicated Sales Professionals, powerful products and outstanding support.

The successful candidate will have proven ability, an assertive nature and be looking for a role offering more challenge and genuine medium-term prospects of management progression with a corporation committed to excellence. Ref: LP017

Phone Lori Potter now, quoting the appropriate reference number to learn more.

Bank on Success
 £25K basic £40K OTE

Our client is a European manufacturer addressing the Financial Applications market, particularly Banking and Stockbroking enjoying a growth rate, the envy of the industry.

This growth has generated exciting career prospects for sales professionals with management aspirations. In addition to overseeing established accounts you will spearhead a new division with products supported by professional consultancy, training and turnkey systems capability. Ref: LP018

Personal Tax Management
 London
 to £30,000 + car

Distinguished international firm of chartered accountants seeks two additional, senior managers to handle UK and expatriate portfolios respectively with considerable autonomy involving substantial client contact and business development responsibility.

Candidates should be qualified accountants aged 28-35 (although overseas/legal backgrounds would be acceptable) with substantial recent personal tax experience. Prospects include early consideration for partnership or equivalent status.

For full job description write in confidence to Wendy Dare at J.C. & P. Selection Consultants, 104 Marylebone Lane, London W1M 5PL; showing clearly how you meet our client's requirements, quoting 1043/T. Both men and women may apply.

JC&P
 John Courtis and Partners

O.E.M. Sales
 £30k+

My clients have been extremely successful with their recent entry into the O.E.M. business winning several contracts in excess of £1m as a result of their proven microprocessor related products and their impressive design capabilities. With some very exciting new products soon to be launched they would like to hear from sales people with experience in Public Utilities/Central Government/M.O.D., Financial Institutions or the main Microcomputer/Electronics industry.

Applicants should be in their late twenties to early thirties with a successful track record in negotiating major contracts and in selling to major accounts, O.E.M.s or V.A.R.s in the business areas above. A credible presence, lively intelligence and a broad technical understanding are all essential. Experience in voice and data communications or interactive video technology would be particularly valuable. As business grows there will be opportunities to progress into Sales Management.

The Company actively believes in equal opportunities, is well funded and has a young dynamic and success oriented environment. Benefits include a high c.£16k basic, realistic O.T.E. with a negotiable guarantee in the first year together with company car, pension, BUPA, etc. When replying please quote O.T.26.

Sales Support

If you want to progress into sales but have little or no experience, join the Sales Support team. You'll be paid a realistic salary plus car and whilst you use your technical skills in microcomputing or communications to support the O.E.M. sales team, my client will develop and train you in selling and negotiating skills so that you can make the transition. When replying please quote T.L.26.

Please write to DAVID KONRATH at the address below quoting the appropriate reference and enclosing a comprehensive C.V. including current salary details. No details will be disclosed to our client without prior permission.

OTTERIDGE & COMPANY
 199 Knightsbridge, London SW7 1RP.

Chief Scientist
 AGRICULTURE AND HORTICULTURE
 £31,000

This London-based appointment is of vital importance to the agriculture and horticulture industries and carries wide-ranging responsibilities.

The Chief Scientist provides advice to Ministers and top MAFF officials on long-term scientific needs and priorities and the use of scientific resources. Another important role is the joint management of the Ministry's sponsored agricultural and horticultural research and development programme - including the commissioning of research both in-house and with outside contractors.

Candidates should be suitably qualified in an appropriate scientific subject and should have extensive experience of initiating and managing research and development programmes. A proven record of attainment in their fields of interest will be required.

RELOCATION ASSISTANCE MAY BE AVAILABLE.

For further details and an application form (to be returned by 7 March 1986) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: S/6789.

MINISTRY OF AGRICULTURE, FISHERIES AND FOOD
 The Civil Service is an equal opportunity employer

UNIVERSITY COLLEGE LONDON
 Academic Services Unit
 Industrial Liaison Officer

A vacancy exists in the ASU, a small team set up to assist staff throughout the College to further collaborative links with industry, commerce and Government. The ASU handles applied R&D, consultancy services, patenting and licensing of inventions and professional updating courses. The work is a blend of public relations, financial management, contract negotiations and general administration. Applicants should hold a degree, preferably in science, medicine or engineering, and have commercial or industrial experience. Salary on the lecturers scale £9275-£15,520 (under review) + £1297 p.a. L.A.

Applications in writing to Dr M. Goldspink, Director, Academic Services Unit, University College London, Gower Street, London WC1 E6BT. Closing Date 28 February 1986.

2 QUALIFIED CHARTERED ACCOUNTANTS
 Salary £15k + Car + Benefits (Partnership Prospects)

To join our fast developing, innovative practice with associated financial support service and computer operations.

We have offices in Kent and Sussex and are soon to open in Surrey and the West End of London. The successful applicants would be wholly responsible for their clients' affairs.

Solid technical and interpersonal skills are a necessity. A Partnership would be offered to the right person within 12 months.

In the first instance please send a brief C.V. to:
 Brendan McGurran, F.C.A.,
 McGurran Quist & Co.,
 Milestone, Royal Parade, Chichester BR7 6NW

هكذا من الأصل

BIRTH, BARRIAGES, DEATHS
 Births: A baby girl, 3.5 lb, born to Mrs. J. Smith on 10th February 1986. Announcements: Mrs. J. Smith wishes to thank all who attended the birth of her daughter. Deaths: Mrs. J. Smith, 85, died peacefully on 12th February 1986. Burials: Mrs. J. Smith, 10th February 1986, 11.30 am, St. Mary's Church, London.

PERSONAL COLUMNS

IN MEMORIAM - PRIVATE
 CORRIE - 12th February, 1985. David Montgomery, London. In loving memory...
ANNOUNCEMENTS
 WANTED BY PRIVATE TRUSTEES: A sum of £25000 to be paid to the estate of the late Mr. J. Smith...
MARRIAGES
 MR MALCOLM WILCOX CBE and MRS J. DAVENPORT. The marriage took place on 10th February 1986...

Lost Paradise in North Africa
DURBA THE GEM
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RENDERING MEANS SOUTH KENSINGTON, SW7
GARDENS, SW5
WALTON OR TRAMES
AMERICAN BANK
FLORIAN
ITALY FOR WEDDINGS
NEWCASTLE
ST. ANTHONY'S
WEST
WEST
WEST
WEST

Ascot Properties
Curaish Constantine
PHILIPS KAY & LEWIS
SHORT LETS
RESIDENTIAL
RESIDENTIAL
RESIDENTIAL
RESIDENTIAL

INTERNATIONAL EXECUTIVES
REPUTABLE FIRM
REPUTABLE FIRM
REPUTABLE FIRM
REPUTABLE FIRM

DEATHS
 ASHURNER - On 9th February peacefully, Lionel Herbert Trancy (last name) aged 85 at Canford Crematorium, Brixton, London. Burial on 11th February 1986 at 11.30 am, St. Mary's Church, London.

DEATHS
 BUCHANAN - On 12th February peacefully, Mrs. B. Buchanan, 85, at home. Burial on 14th February 1986 at 11.30 am, St. Mary's Church, London.

DEATHS
 GIBSON - On 10th February peacefully, Mrs. G. Gibson, 80, at home. Burial on 12th February 1986 at 11.30 am, St. Mary's Church, London.

DEATHS
 HARRIS - On 8th February peacefully, Mrs. H. Harris, 78, at home. Burial on 10th February 1986 at 11.30 am, St. Mary's Church, London.

DEATHS
 JONES - On 7th February peacefully, Mrs. J. Jones, 82, at home. Burial on 9th February 1986 at 11.30 am, St. Mary's Church, London.

DEATHS
 SMITH - On 6th February peacefully, Mrs. S. Smith, 84, at home. Burial on 8th February 1986 at 11.30 am, St. Mary's Church, London.

DEATHS
 TAYLOR - On 5th February peacefully, Mrs. T. Taylor, 81, at home. Burial on 7th February 1986 at 11.30 am, St. Mary's Church, London.

DEATHS
 WILSON - On 4th February peacefully, Mrs. W. Wilson, 79, at home. Burial on 6th February 1986 at 11.30 am, St. Mary's Church, London.

DEATHS
 YOUNG - On 3rd February peacefully, Mrs. Y. Young, 83, at home. Burial on 5th February 1986 at 11.30 am, St. Mary's Church, London.

DEATHS
 ZEPHYRUS - On 2nd February peacefully, Mrs. Z. Zephyrus, 86, at home. Burial on 4th February 1986 at 11.30 am, St. Mary's Church, London.

DEATHS
 ALEXANDER - On 1st February peacefully, Mrs. A. Alexander, 88, at home. Burial on 3rd February 1986 at 11.30 am, St. Mary's Church, London.

DEATHS
 BAKER - On 31st January peacefully, Mrs. B. Baker, 84, at home. Burial on 1st February 1986 at 11.30 am, St. Mary's Church, London.

DEATHS
 CAMPBELL - On 30th January peacefully, Mrs. C. Campbell, 81, at home. Burial on 31st January 1986 at 11.30 am, St. Mary's Church, London.

DEATHS
 DAVIS - On 29th January peacefully, Mrs. D. Davis, 77, at home. Burial on 30th January 1986 at 11.30 am, St. Mary's Church, London.

AMERICAN AUSTRALIA NZ
FAST CONFIDENTIAL & FLEXIBLE
BUSINESS OPPORTUNITIES
PUBLIC NOTICES
AROUND TOWN
SHORT LET
COMPUTER RENTALS

Today's television and radio programmes

Edited by Peter Dear and Peter Davalle

BBC1

- 6.00 Covert Act... Breakfast Time with Frank... 9.20 Play School... 12.30 News After Noon... 1.00 Pebble Mill at One... 3.55 T.V. Tea Time Television... 6.00 News with Nicholas... 7.00 Top of the Pops... 7.30 Casualty... 8.00 Tomorrow's World... 8.30 A Question of Sport... 9.00 News with Julie Somerville... 9.30 Blackadder II... 10.00 Question Time... 11.25 Late Night in Concert... 11.55 Weather

TV-AM

- 6.15 Good Morning Britain... 9.20 The Muppet Show... 11.15 This Week's Composers... 11.57 News, Radio 2

ITV/LONDON

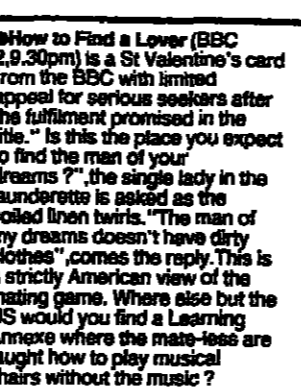
- 9.20 News... 12.30 News... 1.00 Pebble Mill at One... 3.55 T.V. Tea Time Television... 6.00 News... 7.00 Top of the Pops... 7.30 Casualty... 8.00 Tomorrow's World... 8.30 A Question of Sport... 9.00 News... 9.30 Blackadder II... 10.00 Question Time... 11.25 Late Night in Concert... 11.55 Weather



Angela Thorne as Harriet Farrington (ITV, 8.30pm).

BBC2

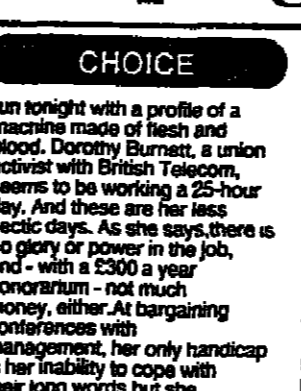
- 6.55 Open University... 9.00 Daytime on Two... 12.30 News... 1.00 Pebble Mill at One... 3.55 T.V. Tea Time Television... 6.00 News... 7.00 Top of the Pops... 7.30 Casualty... 8.00 Tomorrow's World... 8.30 A Question of Sport... 9.00 News... 9.30 Blackadder II... 10.00 Question Time... 11.25 Late Night in Concert... 11.55 Weather



Angela Thorne as Harriet Farrington (ITV, 8.30pm).

CHANNEL 4

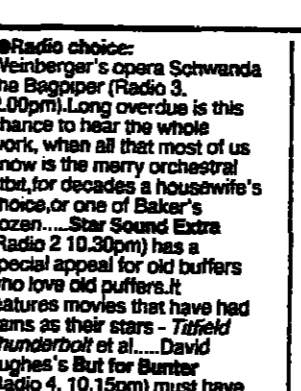
- 2.35 Film: The Chalk Garden... 4.30 News... 5.00 Film: Broken Lullaby... 6.30 News... 7.00 Comment with her views... 8.00 News... 8.30 News... 9.00 News... 9.30 News... 10.00 News... 10.30 News... 11.00 News... 11.30 News... 12.00 News



Peter Davalle

Radio 4

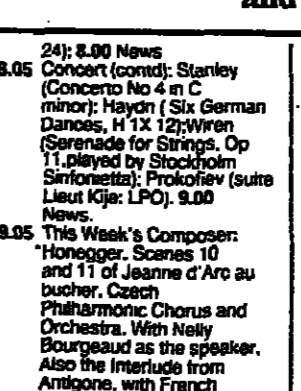
- 5.55am Shipping 6.00 News... 7.00 News... 7.30 News... 8.00 News... 8.30 News... 9.00 News... 9.30 News... 10.00 News... 10.30 News... 11.00 News... 11.30 News... 12.00 News



Peter Davalle

Radio 3

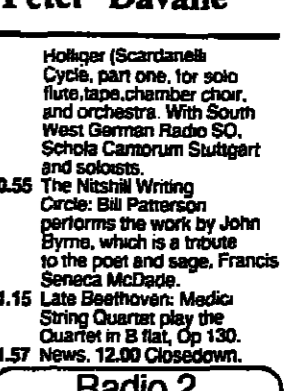
- 5.55 Shipping 6.00 News... 7.00 News... 7.30 News... 8.00 News... 8.30 News... 9.00 News... 9.30 News... 10.00 News... 10.30 News... 11.00 News... 11.30 News... 12.00 News



Peter Davalle

Radio 2

- 5.55 Shipping 6.00 News... 7.00 News... 7.30 News... 8.00 News... 8.30 News... 9.00 News... 9.30 News... 10.00 News... 10.30 News... 11.00 News... 11.30 News... 12.00 News



Peter Davalle

Radio 1

- 5.55 Shipping 6.00 News... 7.00 News... 7.30 News... 8.00 News... 8.30 News... 9.00 News... 9.30 News... 10.00 News... 10.30 News... 11.00 News... 11.30 News... 12.00 News

REGIONAL TELEVISION VARIATIONS

Grid of regional television variations for SAC, GRANADA, CENTRAL, TSW, HTV, etc., listing programmes and times.

ENTERTAINMENTS

Grid of entertainment listings for opera, ballet, theatres, and cinema.

